Effective Supreme Court Advocacy: Advice from a Former Chief Justice

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Point One:

The merits of a case *always* matter; advocacy influences on the margins.



Advocacy is asymmetrical:

Excellent advocacy can rarely overcome a bad case on the merits.

Poor advocacy is frequently fatal.



Do not follow the "dead mouse" theory of advocacy!

"Dead Mouse" Advocacy in Action

Point Two:

Always observe basic advocacy hygiene.

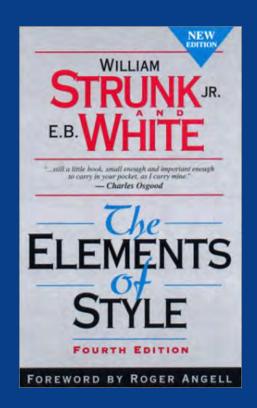


Don't distract the Court: always honor the core values of advocacy – candor, credibility, honesty.

Use your Strunk & White!

Poofread your text!

Proofread your text!





Use a road map to guide the Court through your argument!

Less is more.



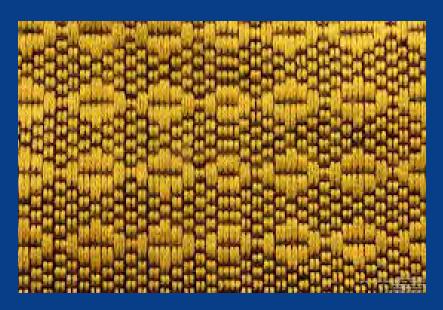
- Ludwig Mies van der Rohe



Advocacy is not a therapy session! Your therapeutic "rants" should end up in the wastebasket.

Point Three:

The Supreme Court is not an error correcting court – it manages the *fabric* of the law.



Jurisprudential significance is what matters in the Michigan Supreme Court!



Know the obstacles that you must overcome to succeed: focus on why your case has jurisprudential significance.



Understand the broader area of law that your case represents.



Know available relief other than a grant: sometimes half a loaf is better than none.

Point Four:

When you get to the Supreme Court, rethink everything!



Know the Court!



Be over-prepared!



An oral argument is a conversation, not a recital.



Stay on point!

Conclusion



I now welcome your questions.